

**Outlook for Occupations in United States That Potentially Match Iowa Western's Career Programs  
September, 2014**

<b>Career Programs at Iowa Western</b>	<b>Potential Matching Occupations<sup>1</sup></b>	<b>2013 Salary U.S. - 10th percentile<sup>1</sup></b>	<b>2013 Salary U.S. - Median<sup>1</sup></b>	<b>2013 Salary U.S. - 90th percentile<sup>1</sup></b>	<b>% Change - Employment U.S. 2012-202</b>	<b>Annual Openings U.S. 2012-2022<sup>12</sup></b>	<b>Outlook Rating<sup>1 2</sup></b>
<b>AGRICULTURE</b>							
Agribusiness Technology AAS	First-Line Supervisors - Farming, Fishing, Forestry	\$25,400	\$43,500	\$70,900	-3%	970	2
Agribusiness Technology AAS	Agricultural & Food Science Technicians	\$22,900	\$34,800	\$53,700	3%	1,010	4
Turf & Landscape Management AAS	Landscaping & Groundskeeping Workers	\$17,600	\$23,900	\$38,200	12%	42,270	5
Turf & Landscape Management AAS	Pesticide Handlers, Sprayers, & Applicators	\$21,300	\$30,800	\$46,800	11%	1,080	5
Turf & Landscape Management AAS	Supervisors - Landscaping, Lawn, Grounds	\$26,700	\$42,600	\$70,300	13%	4,990	5
Veterinary Technology AAS	Veterinary Technologists & Technicians	\$21,300	\$30,500	\$44,500	30%	3,340	7
<b>BUSINESS, MANAGEMENT, &amp; MARKETING</b>							
Accounting: Technician DIP, Para-Accounting AAS	Bookkeeping, Accounting, Auditing Clerks	\$22,000	\$35,700	\$55,200	11%	37,000	5
Culinary Arts: Baking and Pastry Art AAS	Bakers	\$17,300	\$23,200	\$37,100	6%	5,010	4
Culinary Arts: Culinarian AAS	Chefs & Head Cooks	\$24,200	\$42,500	\$74,200	5%	2,470	4
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Food Service Managers	\$30,500	\$48,100	\$82,400	2%	6,240	3
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Lodging Managers	\$28,600	\$46,800	\$92,500	1%	1,620	3
Management & Human Resources AAS	Human Resources Assistants	\$24,900	\$37,700	\$54,200	11%	6,160	5
Marketing, Marketing Fashion AAS	Sales - Wholesale and Manufacturing	\$27,000	\$54,400	\$113,800	9%	42,070	5
Marketing, Marketing Fashion AAS	Supervisors of Retail Sales Workers	\$23,500	\$37,200	\$62,800	4%	42,980	4
Marketing: Lodging & Hospitality Management AAS	Lodging Managers	\$28,600	\$46,800	\$92,500	1%	1,620	3
Office Information Systems Technology DIP	Secretaries, Except Legal, Medical, Executive	\$20,400	\$32,800	\$49,400	13%	58,760	5
<b>COMMUNICATION ARTS</b>							
Graphic Communications AAS	Graphic Designers	\$26,700	\$44,800	\$79,300	7%	8,600	5
Media Studies: Media Production AAS	Broadcast Technicians	\$18,500	\$36,700	\$74,400	3%	780	4
Media Studies: Media Production AAS	Camera Operators, TV, Video, Motion Picture	\$20,600	\$42,500	\$91,900	6%	280	4
Media Studies: Radio Performance & Production AAS	Broadcast Technicians	\$18,500	\$36,700	\$74,400	3%	780	4
Media Studies: Radio Performance & Production AAS	Radio & Television Announcers	\$17,500	\$29,000	\$75,800	0%	860	3
Media Studies: Radio Promotion, Sales, Web AAS	Advertising Sales Agents	\$22,200	\$45,800	\$106,200	-1%	4,750	3
Media Studies: Sports Media Technology AAS	Broadcast Technicians	\$18,500	\$36,700	\$74,400	3%	780	4
Media Studies: Sports Media Technology AAS	Radio & Television Announcers	\$17,500	\$29,000	\$75,800	0%	860	3
Sign Language Interpreting AAS	Interpreters & Translators	\$22,200	\$42,500	\$77,100	46%	3,810	7
<b>COMPUTER INFORMATION TECHNOLOGY</b>							
Computers: Application & Web Programming AAS	N / A						-
Computers: Desktop Support CER	Computer User Support Specialists	\$27,800	\$46,600	\$78,400	20%	19,690	7
Computers: Network & System Administration AAS	Computer Network Support Specialists	\$35,300	\$60,200	\$99,800	7%	3,960	5

<sup>1</sup>America's Career Infonet - <http://www.acinet.org/> <sup>2</sup>Includes both new and replacement job openings

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<b>ENGINEERING TECHNOLOGY</b>							
Construction Technology DIP, AAS	Carpenters	\$25,100	\$40,500	\$73,100	24%	32,920	7
Design Technology AAS	Industrial Engineering Technicians	\$31,400	\$46,200	\$61,100	-3%	1,410	2
Electrical Maintenance Specialist DIP	Electrical, Electronics Repair Comm Ind Equip	\$33,100	\$53,400	\$75,200	3%	1,630	4
Electronic Engineering Technology AAS	Electrical & Electronic Engineering Techs	\$34,600	\$58,600	\$85,300	0%	3,040	3
Robotics / Automated Systems Technology AAS	Electro-Mechanical Technicians	\$33,500	\$51,300	\$8,010	4%	430	4
Robotics / Automated Systems Technology AAS	Mechanical Engineering Technicians	\$33,700	\$52,400	\$77,200	5%	1,210	4
Sustainable Energy Tech: Renewable Energy AAS	Installation, Maintenance, Repair Workers	\$21,100	\$36,700	\$61,300	9%	4,090	5
<b>HEALTH OCCUPATIONS &amp; MEDICINE</b>							
Dental Assistant DIP	Dental Assistants	\$24,200	\$34,900	\$48,400	25%	13,720	7
Dental Hygiene AAS	Dental Hygienists	\$47,900	\$71,100	\$96,700	33%	11,350	7
Emergency Medical Services DIP, Paramedic AAS	Emergency Medical Techs & Paramedics	\$20,400	\$31,300	\$54,700	23%	12,060	7
Medical Assistant DIP	Medical Assistants	\$21,300	\$29,200	\$38,900	29%	26,990	7
Nursing Assistant CER	Nursing Assistants	\$18,600	\$24,900	\$35,800	21%	59,360	7
Nursing: Practical Nursing DIP	Licensed Practical & Licensed Voc Nurses	\$31,300	\$41,900	\$58,000	25%	36,310	7
Nursing: Associate Degree Nursing AAS	Registered Nurses	\$45,600	\$66,200	\$96,300	19%	105,260	6
Physical Therapist Assistant AAS	Physical Therapist Assistants	\$32,200	\$53,400	\$73,800	41%	4,510	7
Sterile Processing CER	Medical Equipment Preparers	\$21,800	\$31,700	\$47,400	20%	2,030	7
Surgical Technology DIP, AAS	Surgical Technologists	\$30,500	\$42,700	\$61,300	30%	3,910	7
<b>HUMAN &amp; PUBLIC SERVICES</b>							
Early Childhood Studies DIP, AAS	Preschool Teachers, Except Special Ed	\$18,400	\$27,600	\$49,700	17%	19,940	6
<b>MUSIC</b>							
Music: Technical Music AAS Option	Audio Video Equipment Technicians	\$22,500	\$41,200	\$74,400	14%	2,150	6
Music: Technical Music AAS Option	Sound Engineering Technicians	\$22,200	\$46,500	\$101,800	1%	320	3
<b>TRANSPORTATION TECHNOLOGY</b>							
Automotive Technology DIP, AAS	Automotive Service Technicians & Mechanics	\$20,900	\$36,700	\$61,200	9%	23,760	5
Aviation Maintenance Technology AAS	Aircraft Mechanics & Service Technicians	\$34,600	\$56,000	\$85,000	2%	3,560	3
Diesel Technology DIP, AAS	Bus & Truck Mechanics; Diesel Specialists	\$27,300	\$42,700	\$63,800	9%	7,510	5

**Outlook Ratings**

7 Grow much faster than average, increase 20%+  
 6 Grow faster than average, increase 14-19%  
 5 Grow about as fast as average, increase 7-13%  
 4 Grow more slowly than average, increase 3-6%

3 Little or no change, decrease 2%-increase 2%  
 2 Decline slowly or moderately, decrease 3-9%  
 1 Decline rapidly, decrease 10%+

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